

Visionary Mindset

CULTIVATING VISION AND ACHIEVING
SUCCESS AGAINST ALL ODDS

Darryl Woods Jr.

Darryl@StartSmartLife.com

[LinkedIn: darrylwoodsjr](#)



FALL SUMMIT

A close-up photograph of several hands of different skin tones raised in a gesture of unity or support. The hands are positioned in the center and right side of the frame, with fingers spread. The background is a soft, out-of-focus light blue and white. The word "VOLUNTEER" is overlaid on the left side of the image in a bold, dark blue, sans-serif font.

VOLUNTEER

OBSTACLES

“The obstacles we face in life wield the power to rob us of our vision if we yield to their influence.”

WHAT ARE YOUR OBSTACLES?



My Father
Darryl Woods Sr.

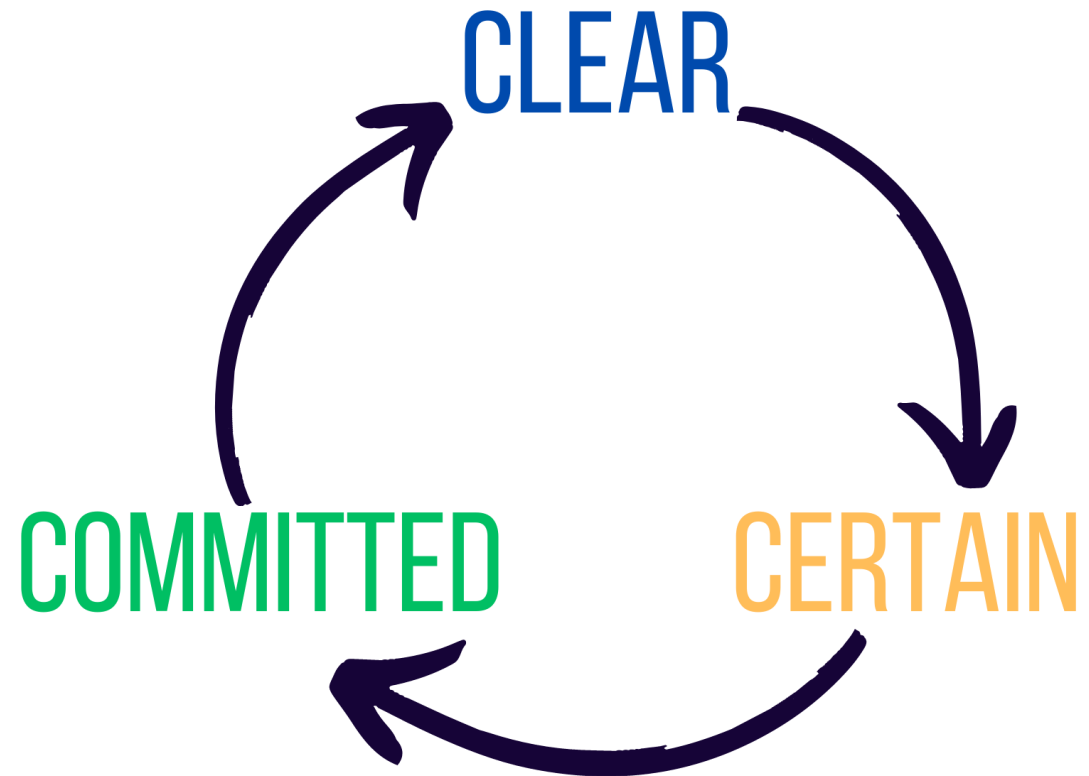


VISIONARY MINDSET

Mind-SET

3 C's of Visionary Mindset:

- CLEAR
- CERTAIN
- COMMITTED



VISION

Vision is the internal picture of what you want, where you are going, who you desire to be, and why it's important to get there.

Without vision, we tend to settle and live a “default life.”

The only limit to how high you go, how far you go, and the impact you make is your vision.

The only way to create a brighter future is to let your vision define you and not your past.

STUDIES ON THE IMPORTANCE OF VISION

- **Harvard Business Review study:** Employees who are clear about their personal vision are **more likely to be engaged in their work** (Collins & Porras, 2007).
- **University of Pennsylvania study:** Companies with a strong vision are **12 times more likely to achieve their goals** than those without a vision. They are also more likely to be successful in terms of financial performance, customer satisfaction, and employee engagement (Kouzes & Posner, 2010).
- **Gallup Organization study:** Employees who are connected to their organization's vision are **more likely to be satisfied with their work and to stay with the organization** (Clifton & Harter, 2013).
- **Journal of Personality and Social Psychology study:** People who had a clear and positive vision for their lives were **happier than those who did not**. Having a vision was also associated with **lower levels of stress and anxiety** (Sheldon & Elliot, 1999).
- **Journal of Occupational Health Psychology study:** People who had a clear and positive vision for their careers were **more likely to be satisfied with their jobs and to have a sense of belonging**. Having a vision was also associated with **lower levels of burnout** (Steger, Dik, & Wenzel, 2010).



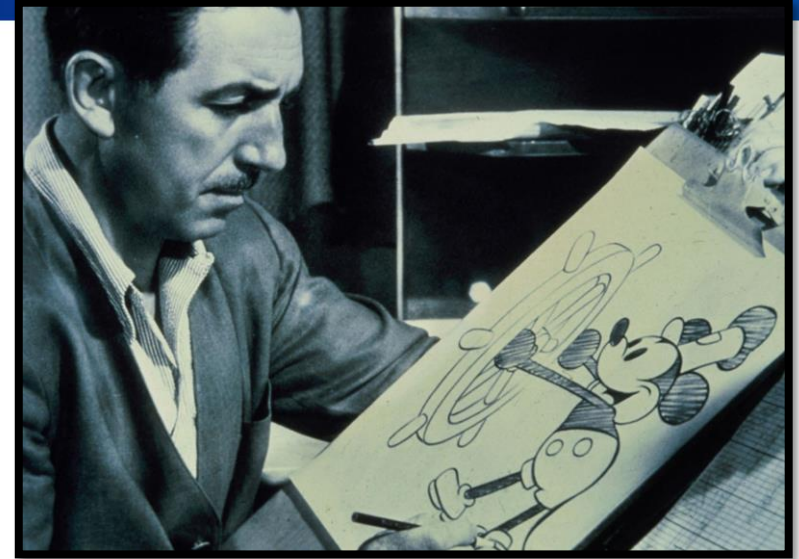
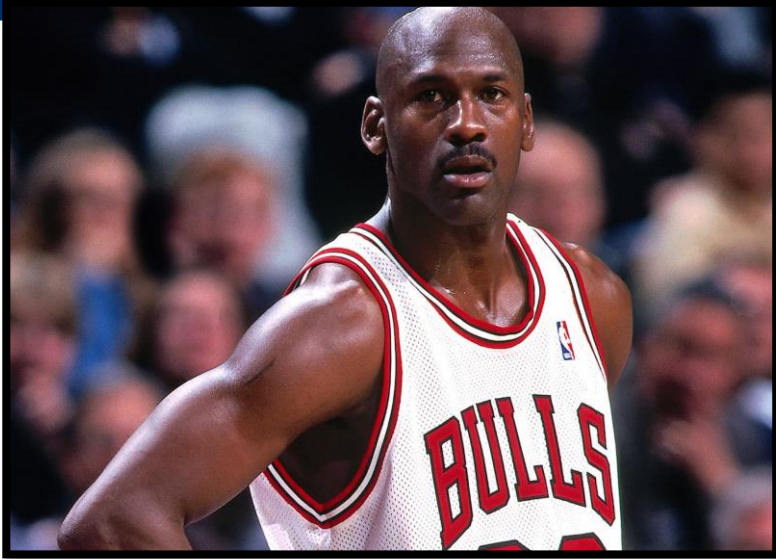
ASSUMPTIONS

- ✓ You are here.
- ✓ You are alive.
- ✓ You want to maximize your impact at work, on your family and community.
- ✓ You want to maximize your personal power, income, influence, and lifestyle.
- ✓ You want to do all the above while looking good, feeling good, and being happy.



VISION EXERCISE

VISIONARIES





VISION - OBSTACLES = RESULTS

CROSS THE ROOM



VISION - OBSTACLES = RESULTS

VISION > OBSTACLES

HOW TO MAKE VISION > OBSTACLES

1. ABC'S OF VISION

- Always be CLEAR
- Always be CERTAIN
- Always be COMMITTED

2. RELENTLESS GRATITUDE

3. MASTER YOUR DAY, MASTER YOUR LIFE





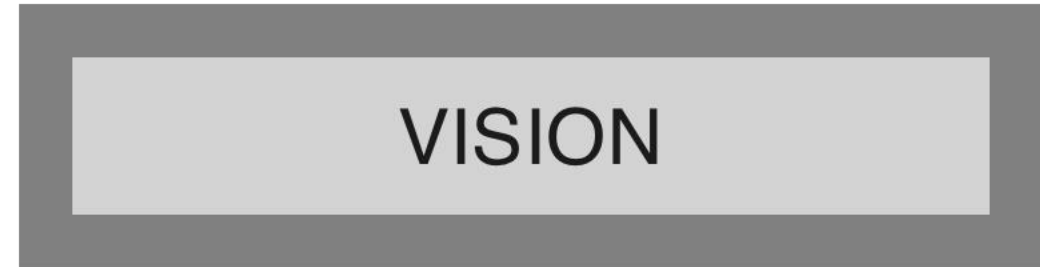
Give feedback to Darryl

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Thank you!

Darryl Woods Jr.

LinkedIn: [darrylwoodsjr](#)

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